Express Delivery Services
A perspective from those who move fast
The Express Delivery Services Industry

- 30 million shipments daily
- 220 countries and territories
- 1,700 aircraft
- 200,000 ground vehicles
- 2,75 million jobs world-wide (1,3 million direct jobs)

High Value-added, Time-guaranteed

Industry Sectors, in % of Revenue

- High-Tech 29%
- Other Services 21%
- Finance & Banking 14%
- Automotive & Transport Equipment 10%
- Pharmaceuticals 8%
- Telecoms 8%
- Retail 4%
- Postal & Transportation 3%
- Engineering 2%
- Other Manufacturing 1%
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Global reach – flexible model

The express industry utilizes sophisticated networks to collapse the time and distance between places thereby globally connecting business. Shipments from anywhere, to anywhere can be delivered within 24-72 hrs.
The Speed of the Express Business

Many shipments can arrive at the outbound site up to 45 minutes prior to departure.
Case study: Clinical trials

Ambient and frozen substances must be delivered with strict delivery deadlines of hrs.
The Express industry has established, enhanced processes and procedures that ensure a secure and compliant supply chain:

- Compliance with international civil aviation legislation (Annex 17 ICAO, Doc 30 ECAC, Reg 185/2010, Decision 2010/774)
- Compliance management within the supply chain
- Application of secure supply chain programmes in the operations
- Engagement with rule makers in development of security risk initiatives/meaningful regulatory frameworks
- Significant investment in facility security and inspection systems supported through our own internal audit programme.
- Global training programs & procedures in place

Security and process control is in our DNA
The Essentials of Every One of our Consignments

Data + Paperwork + Package = Consignment

Must be accurate and move together through the supply chain to ensure on-time delivery
Holds Impact our Supply Chains; Higher Holds Correlate with Lower Volumes

Global Border Holds and Global Volume Share 2012, in %

Source: Global Express Association

13% Global Average
Key Principles for Fast Proof of Origin

• **Shipper self-declaration on commercial invoice**
  - To become the norm, not the exception (e.g. CAFTA-DR)

• **De minimis**
  - Self-declaration,
    • EU (currently around 6,000 Euro shipment value)
  - No proof,
    • US (KORUS: 1,000 USD; CAFTA-DR: 1,500 USD)
    • EU, e.g. Cotonu: only for C2C and under 500 Euro

• **AEO / authorized person**
  - Automatically qualifying for “approved exporter” and self-declaration
Key Principles for Fast Proof of Origin

• Electronic copy — dematerialization
  – Either for self-declaration on invoice or the COO
  – Ideally, COO published on web with access by Customs at destination

• Audit-based vs. transaction-by-transaction control

• Advance rulings
  – To become a matter of course,
  – Simpler and faster process

• Applicable to preferential and non-preferential origin
  – Simplify rules, ideally one standard; reduce number of FTAs
Thank you

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