ITEM IV.

a) Update of Achievements

b) Tailor-made Track
ECONOMIC COMPETITIVENESS
- Trade facilitation
- Simplified & Harmonized procedures
- Reduced costs
- International standards

OVERALL TRACK
- Tools & guidelines
- WTO Needs Assessment
- Donor engagement
- Experts
- Sharing experience

TAILOR-MADE TRACK
- Multi-year implementation plans
- WCO programs (CBM, TRS, etc.)
- NCTF
- Results Based Management
Tailor Made Support

Prioritization / Sequencing / Result Oriented
Single National Development Agenda
# Implementation Support Modalities

<table>
<thead>
<tr>
<th>Multi-year</th>
<th>Annual needs assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>MPA support</td>
<td>Responsive</td>
</tr>
<tr>
<td>Project management principles</td>
<td>On-going support from WCO Regional Development Managers</td>
</tr>
<tr>
<td>Sequenced activities</td>
<td>Trade Facilitation article specific</td>
</tr>
<tr>
<td>Results based</td>
<td>Activity based</td>
</tr>
<tr>
<td>Donor cooperation</td>
<td>Funding more difficult to attract</td>
</tr>
<tr>
<td>Gap analysis--Monitoring--Evaluation</td>
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</table>
47 beneficiary Members

55% of missions supported by member experts

61 accredited Mercator Programme Advisors

Main Topics:
- Authorized Operators
- Risk Management
- Post-Clearance Audit
- Time Release Study
Maturity Model for Tailor-made Track

Allows the Member (or if requested - the Secretariat) to analyse the implementation status of specific articles

Provides the WCO and the Customs administration with a methodology to review practices and processes against known standards

Serves as reference to assess the impact of capacity building support provided.
WCO Customs TFA Maturity Model

- 188 statements linked to Customs-related TFA articles
- Person/s conducting the assessment should also refer to WTO TFA Legal Text and WCO Implementation Guidance for Section I:

**EXAMPLE**

<table>
<thead>
<tr>
<th>TFA Article 1: Publication</th>
<th>Commencement</th>
<th>Augmented</th>
<th>Emergent</th>
<th>Sustained</th>
</tr>
</thead>
<tbody>
<tr>
<td>Publication- 25% or less required information available. Forms not available on Internet. No Enquiry Points established. WTO committee not notified.</td>
<td>Publication- 25-50% of required information available. Some forms available on Internet. Offices act as ad hoc Enquiry Points. WTO committee not notified.</td>
<td>Publication- 50-80% of required information available. Most forms available on Internet. Central Enquiry Point established. WTO committee notified.</td>
<td>All 10 required information sub-items Published. Updates and all forms available on Internet. Enquiry Points established. WTO committee notified</td>
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</table>
Way Forward

- Growing pools of experts-facilitating relationships
- Increasing number of Mercator countries
- Strengthening collaboration with other development partners
- Improving project management, streamlining capacity building delivery
- Focus on trade facilitation and modernization results & impact
- Continued documentation of Member best practices
Questions / Comments

Mercator Programme
A Navigational Map for Trade Facilitation