



WORLD CUSTOMS ORGANIZATION

2006 WCO INFORMATION TECHNOLOGY
CONFERENCE & EXHIBITION

invitation



Outsourcing and Off-Shoring – A challenge for Customs?

Hosted by



Main Sponsor



> **Location**

Taj Residency Hotel
Bangalore (India)

> **Date**

6-8 April 2006

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WORLD CUSTOMS ORGANIZATION

2006 WCO INFORMATION TECHNOLOGY CONFERENCE

Outsourcing and Off-Shoring: A challenge for Customs?

...from traditional gatekeeper
to 21st Century information manager

An international event that will explore the options for managing Customs IT operations in the future.

The Conference

- Should Customs IT operations be outsourced or placed off-shore?
- Is there a firm business case for following this route?
- What inherent risks are there in taking such a business decision?
- Are there opportunities in applying this business model?

Debate the answers to these high-impact questions and be part of the solution

The Exhibition

Designed to provide exhibitors with maximum opportunities and participants with maximum exposure, delegates get to see at first hand the possibilities offered by the latest IT technology.

Whether you are planning to exhibit, or just want to get acquainted with current IT technical solutions, this exhibition will give you numerous networking opportunities.

**Participate, sponsor or exhibit
at the premier Customs IT event for 2006!**

**Want to know more?
Do not hesitate to contact us:
communication@wcoomd.org
or call +32 (0)2 209 94 42**

The conference will:

- **Openly explore the options facing Customs IT managers as they move from traditional gatekeeper to 21st Century information manager:**
 - The challenging role of IT in the Customs environment;
 - The tools that Customs will need to successfully manage IT operations;
 - The IT opportunities for Customs across the globe.
- **Frankly discuss the question whether Customs IT operations should be outsourced or placed off-shore:**
 - The business case for following this route;
 - The inherent risks in taking this business decision;
 - The opportunities that may be present in applying this business model.
- **Actively advance the partnership between Customs and the IT community with a view to strengthening Customs operations:**
 - The Customs-to-business partnership;
 - The increasing importance of this partnership;
 - The options for further cooperation.

Confirmed speakers:

- Mr. Michel Danet, [Secretary General, World Customs Organization](#)
- Mr. P. Chidambaram, [Minister of Finance, India](#)
- Mr. Ray McDonagh, [Deputy Director, World Customs Organization](#)
- Dr. Shoumen Datta, [research Scientist, Massachusetts Institute of Technology](#)
- Dr. Joseph Salvo, [Director: Global Research, General Electric](#)
- Dr. Franz Dill, [Chief Scientist, Procter & Gamble](#)
- Dr. Oliver Steffens and Dr. Wolfgang Freiherr Raitz von Frenzt, [Partners, McDermott Will & Emery](#)
- Mr. Peter Koudal, [Director, Deloitte Global Research](#)
- Mr. Andy Mulholland, [CTO, Capgemini](#)
- Mr. Arjen Maarleveld, [Chief Operating Officer, GS1](#)
- Mr. Tom Doyle, [Senior Business Director EU, Accenture](#)

**Go to <http://events.wcoomd.org>
and download the full conference programme!**



Who should attend?

The **2006 IT conference and exhibition** will bring together Customs authorities, the ICT sector, the broader business community, governmental and trade organisations, lending institutions, and others involved in the international trade arena.

What will you gain from attending?

Delegates

- **Obtain** first hand information on the latest ICT developments in Customs.
- **Explore** all aspects relating to outsourcing and off-shoring and identify opportunities and challenges for the management of Customs IT.
- **Examine** the relationship between outsourcing and public-private partnerships.

Vendors

- **Meet** top level executives, entrepreneurs, researchers, and delegates from Customs and the ICT Industry.
- **Market** your projects, products and services directly to decision makers.
- **Maximise** your exposure and visibility with the Customs and IT community.
- **Meet** other professionals willing to share experiences and use this unique opportunity to network and expand your contact database.

**Come to the 2006 WCO IT Conference & Exhibition
and you'll find out!**

> Online registrations

Surf to <http://events.wcoomd.org>

> Registration fees

- only **300€** for early birds registering **before 1 March 2006**
- **350€** for registrations after this date

> Contacts

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Co-organizer



Dr. Shoumen Palit Austin Datta

Research Scientist, Engineering Systems Division,
MIT School of Engineering, MIT Co-Founder and Research
Director, MIT Forum for Supply Chain Innovation Research
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- Promotion of your company during lunch or refreshment breaks

Use this opportunity to be an exhibitor to:

- Maximize your visibility
- Network with participants
- Demonstrate your services
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