

Express Delivery Services

A perspective from those who move fast

Global Express Association



The Express Delivery Services Industry

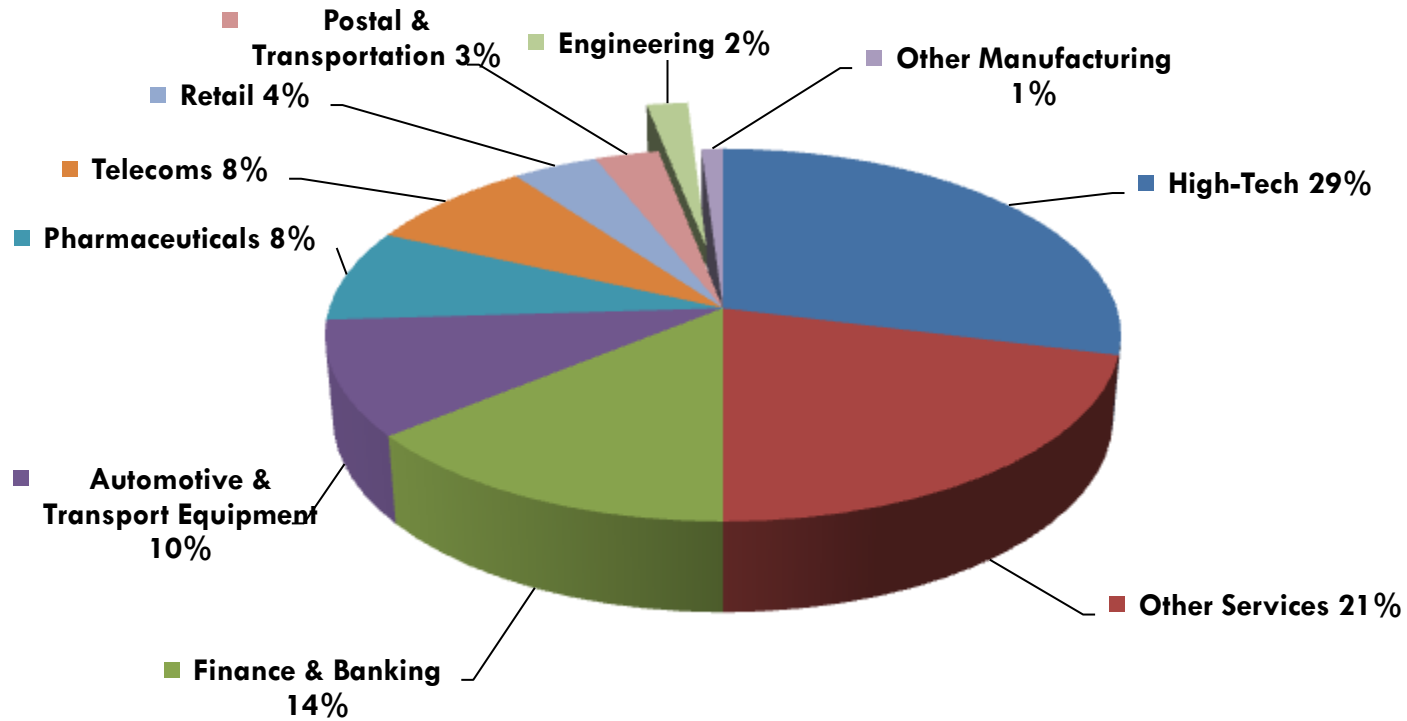


- **30 million** shipments daily
- **220 countries and territories**
- **1,700 aircraft**
- **200,000 ground vehicles**
- **2,75 million jobs world-wide (1,3 million direct jobs)**



High Value-added, Time-guaranteed

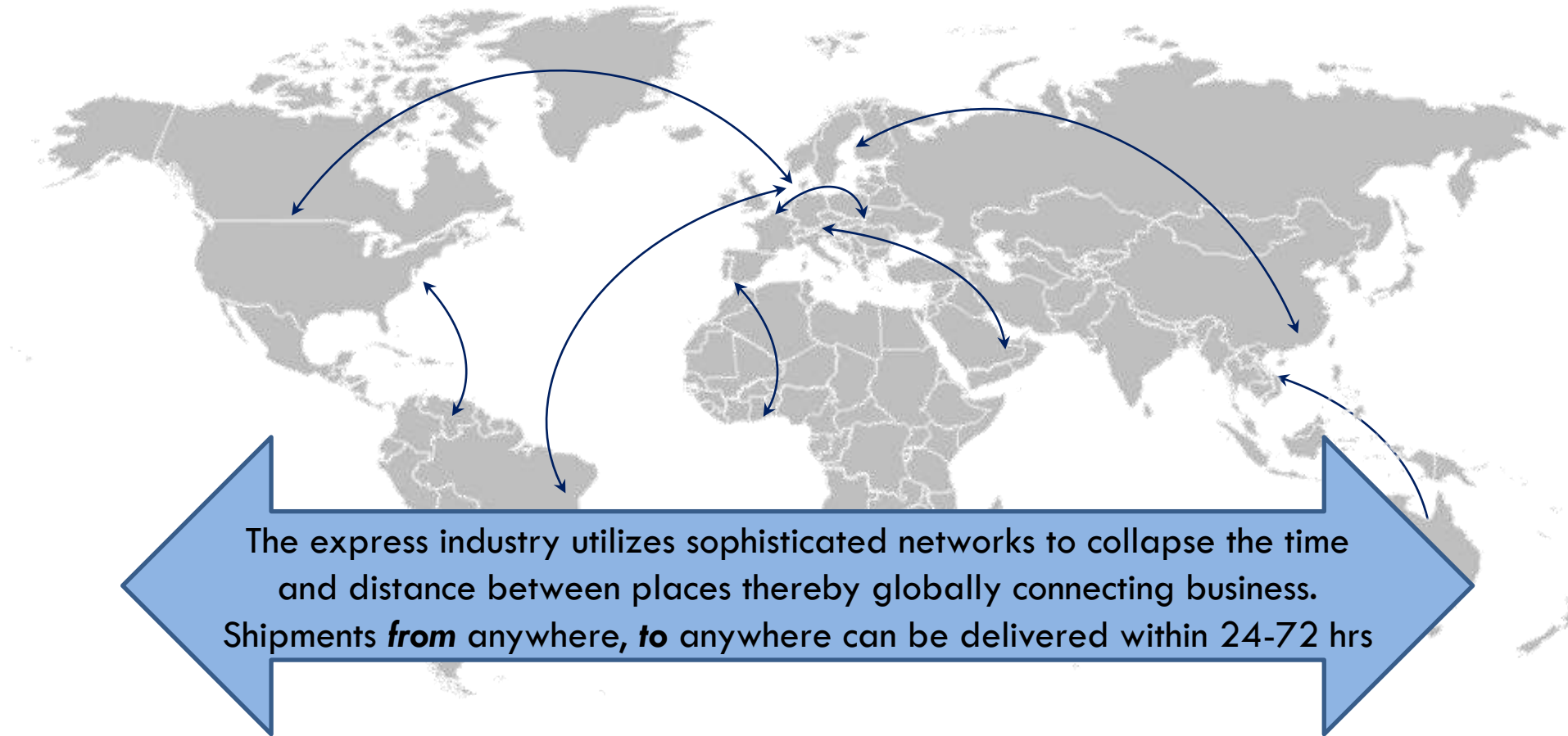
Industry Sectors, in % of Revenue



Source: Oxford Economics, The Impact of the Express Delivery Industry on the Global Economy, September 2009

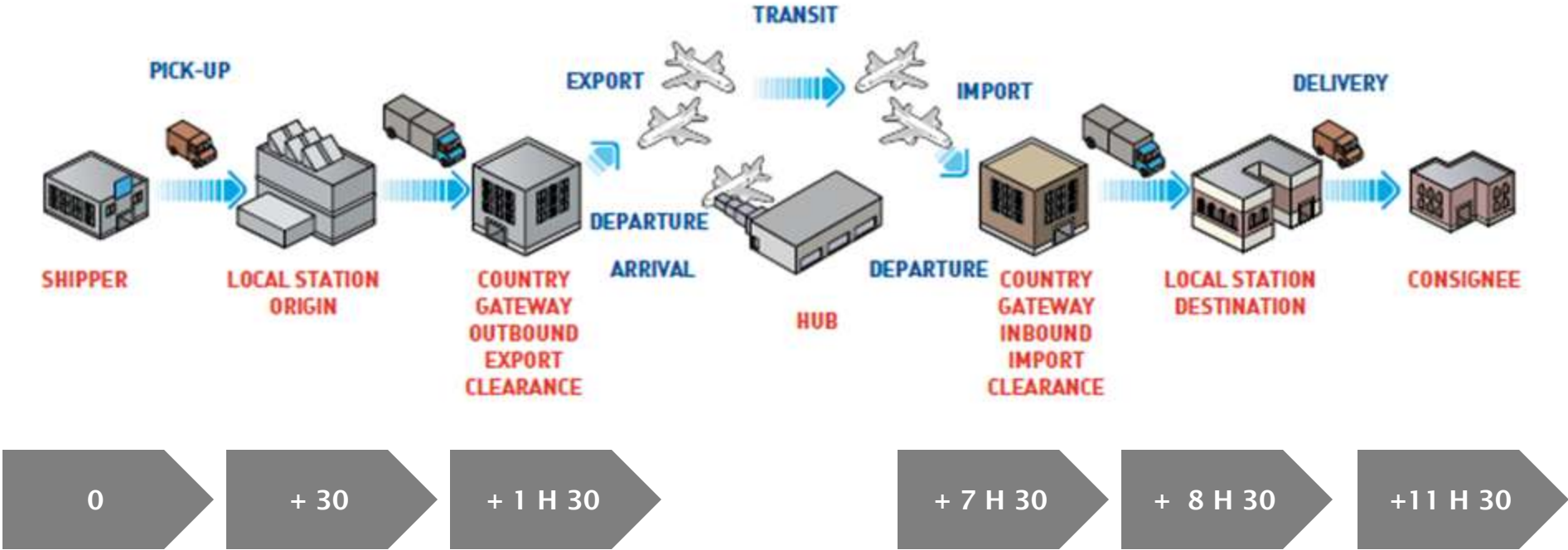
Express Delivery Services

Global reach – flexible model



Door-to-door services

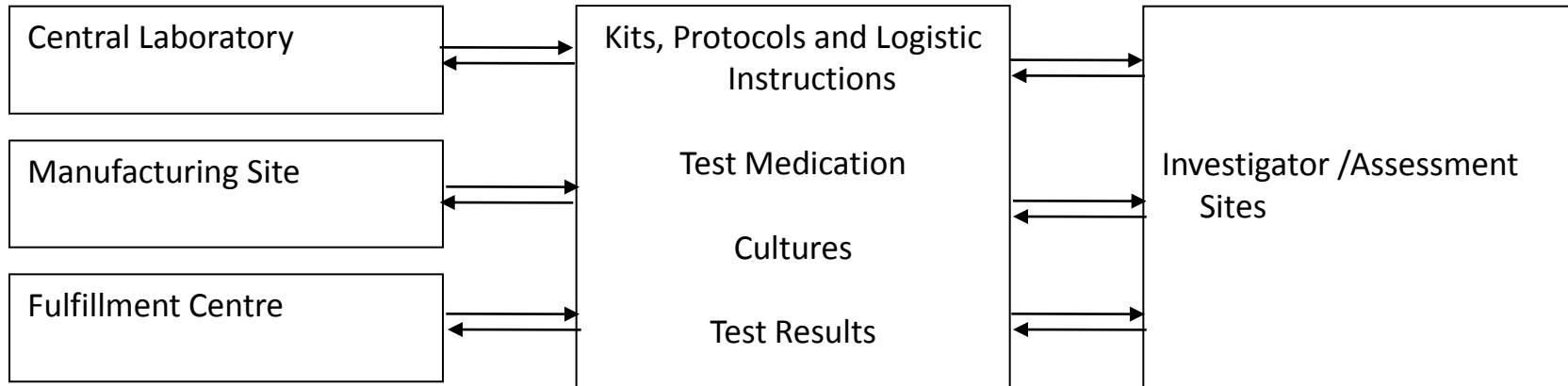
The Speed of the Express Business



Many shipments can arrive at the outbound site up to 45 minutes prior to departure.

Example

Time-critical – life saving



Case study: Clinical trials

Ambient and frozen substances must be delivered with strict delivery deadlines of hrs.



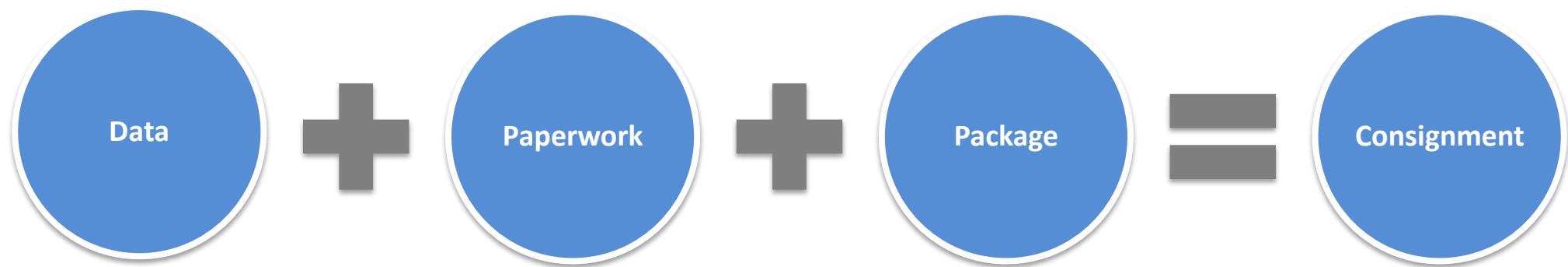
Security and process control is in our DNA

The Express industry has established, enhanced processes and procedures that ensure a secure and compliant supply chain:



- Compliance with international civil aviation legislation (Annex 17 ICAO, Doc 30 ECAC, Reg 185/2010, Decision 2010/774)
- Compliance management within the supply chain
- Application of secure supply chain programmes in the operations
- Engagement with rule makers in development of security risk initiatives/meaningful regulatory frameworks
- Significant investment in facility security and inspection systems supported through our own internal audit programme.
- Global training programs & procedures in place

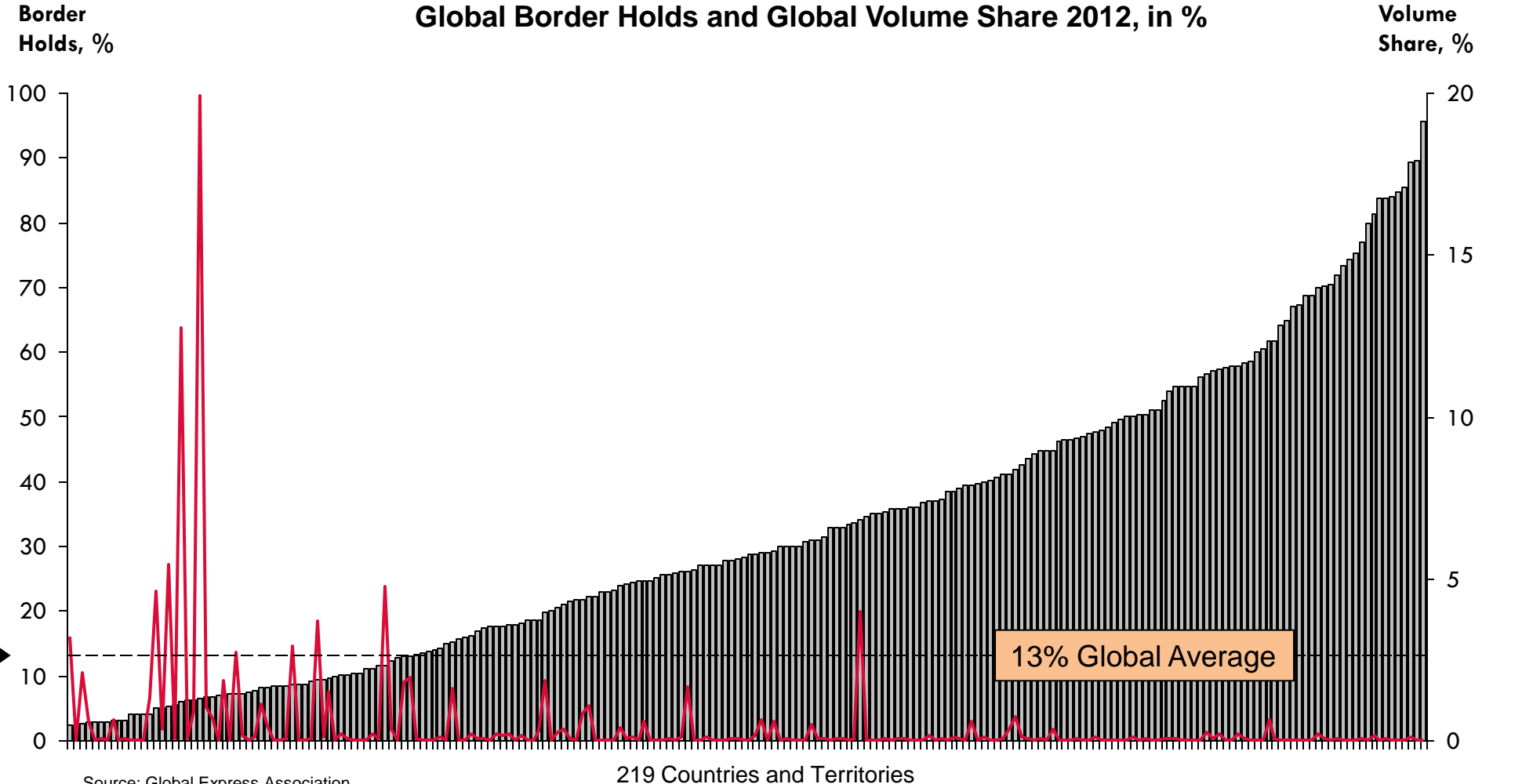
The Essentials of Every One of our Consignments



Must be accurate and move together
through the supply chain to ensure on-time delivery

Holds Impact our Supply Chains; Higher Holds Correlate with Lower Volumes

Global Border Holds and Global Volume Share 2012, in %



Source: Global Express Association

219 Countries and Territories

— % Volume
 █ % Holds

Key Principles for Fast Proof of Origin

- Shipper self-declaration on commercial invoice
 - To become the norm, not the exception (e.g. CAFTA-DR)
- De minimis
 - Self-declaration,
 - EU (currently around 6,000 Euro shipment value)
 - No proof,
 - US (KORUS: 1,000 USD; CAFTA-DR: 1,500 USD)
 - EU, e.g. Cotonu: only for C2C and under 500 Euro
- AEO / authorized person
 - Automatically qualifying for “approved exporter” and self-declaration

Key Principles for Fast Proof of Origin

- **Electronic copy – dematerialization**
 - Either for self-declaration on invoice or the COO
 - Ideally, COO published on web with access by Customs at destination
- **Audit-based vs. transaction-by-transaction control**
- **Advance rulings**
 - To become a matter of course,
 - Simpler and faster process
- **Applicable to preferential and non-preferential origin**
 - Simplify rules, ideally one standard; reduce number of FTAs

Thank you



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