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Trust and confidence as foundations of proper relationship between parties of trade in goods based on tariff preferences

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## **Research questions and methodology**

*Introduction*

*Mechanics of issuing origin certificate*

*Mechanics of origin verification*

*Relations between parties of trade in goods based on tariff preferences*

*Practical policy and business recommendations*

## **Preliminary results**

## Relations between parties of trade in goods based on tariff preferences

*Parties:            Exporter*

*Importer*

*Beneficiary country customs*

*Importing country customs*

*Relations:        Exporter - Beneficiary country customs*

*Beneficiary country customs – Importing country customs*

*Importing country customs - Importer*

*Importer - Exporter*

# Trust and confidence as foundations of proper relationship between parties of trade in goods based on tariff preferences



## Relations between parties

- customs law
- preferential agreements



- customs law
- preferential agreements

- customs law
- preferential agreements
- local law (penalties)

- contractual law

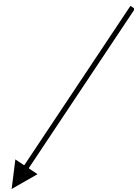
## Practical policy and business recommendations

*Examples of gaps to be covered / filled (EU law):*

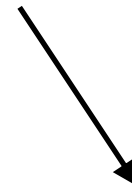
- necessity to fully rely on Exporter;*
- opening verification proceedings while not checking closely / around ;*
- Importer's participation only at latest stage;*
- limited professionalism in execution of duties;*
- lack of proactive approach;*
- weak control procedures and communication channels.*

## Practical policy and business recommendations

*Twofold actions to manage growing uncertainty:*



*build relations based on  
confidence: „trust infrastructure”  
as means of filling existing gaps*



*introduce / keep formal  
measures in business to  
accompany requirements of  
preferential trade agreements*

Thank you

